



On October 28, 2009 a WellPoint, Inc. affiliate, UniCare, announced a strategic decision to exit the commercial health product lines in Illinois and Texas. UniCare anticipates that most of its commercial health business in these states will transition to other carriers by December 31, 2009. UniCare's state-sponsored, senior and specialty products will continue to be sold in all markets.

#### *HealthLink Response to UniCare Announcement*

As you are aware, HealthLink accesses UniCare's PPO network in Illinois and Texas as an independently incorporated company separate from UniCare. HealthLink will retain the network in Illinois, and HealthLink groups and payors with Texas domiciled groups will have until June 1, 2010 to transition their membership. UniCare will continue to support Life, Disability, Dental and Vision on a standalone basis and in conjunction with HealthLink membership.

#### *HealthLink and NCPPO to Exit Mid-Atlantic Market*

Additionally and on a separate note, HealthLink and WellPoint affiliate NCPPO will exit the Mid-Atlantic markets of Northern Virginia, Maryland and Washington DC by June 1, 2010. HealthLink groups and payors domiciled in the Mid-Atlantic will need to transition their membership by the June 1 deadline.

In summary, the following clarifies HealthLink's current market strategy:

- HealthLink's presence throughout Illinois remains strong. HealthLink will continue to market its network throughout Illinois, including the Chicago area, where affiliate language in contracts permits HealthLink to offer its contracted payors access to the PPO network.
- Effective immediately, HealthLink will no longer market its brand in Texas. Our efforts in Texas are limited to providing network access to non-Texas HealthLink clients. HealthLink will continue to serve members seeking medical care in Texas through its contractual arrangements. All HealthLink groups and payors with Texas domiciled groups need to transition their membership by June 1, 2010.
- Effective June 1, 2010, HealthLink and NCPPO will discontinue marketing efforts in Northern Virginia, Maryland and Washington DC.
- HealthLink will continue to do business in its core markets of Illinois, Missouri, Arkansas and parts of Indiana, and pursue current expansion efforts in Northern Illinois, Kentucky and Ohio as well as further geographic expansion, as business opportunities arise.

HealthLink recognizes that these actions may represent challenges for some HealthLink groups and payors. These decisions were based on several factors, including the cost of maintaining viable networks in light of the economic downturn. HealthLink's focus will remain on strategically planned growth in Northern Illinois, Kentucky and Ohio where both HealthLink and payors can be successful in the delivery of affordable health care.

If you have questions or concerns, please contact your Payor Relations representative, Account Manager or you may call Mary Hargadine directly at 314.378.3217 if you have additional questions.

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